



**Case Study** • Bankrupt Retailer M&A • Legal Bill Audit

# Auditing the Legal Spend Incurred Through Chapter 11 M&A Transaction



**\$1.69M**  
in legal bills



**17.82%**  
reduction



**\$300K**  
in savings

## About the Client

We were approached by the client, a top brand acquisition investment firm, for an audit of the legal spend incurred from a high profile M&A transaction.

The client had received two bills with unusual characteristics and size, and LSG was activated to determine if the legal bills were non-compliant or incorrect.

“LSG helped us identify parts of the invoices we received as being not compliant, overbilled, or simply wrong. As a result, we could reduce the payables due by a significant amount.”

**Chief Operating Officer,  
Top Brand Acquisition Firm**

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## **Achieving \$300K in Savings After a Quick 14-Day Audit**

### **How the Audit Was Carried Out**

The client shared the bills in question with us and the audit started, with LSG's team of legal fee auditors checking each bill.

A number of issues were found, such as block billing and vague descriptions, both of which are industry recognized errors.

The potential savings identified were over 30%, but after LSG negotiated with the law firm, savings were finalized at 17.82%.

### **The Results that Were Achieved**

**Through the audit, our client saw the following results:**

- 17.82% savings on the audited bills.
- \$300K total savings after finalization.
- In-depth breakdown of every hour billed.



**Clients decide if law firms can  
negotiate audit reductions.**